Purchased by TMTFCU

If you are searching for a new or used vehicle, make sure you keep this handy step by step guide to car buying in your wallet when shopping at the dealers!

Purchasing a new or used vehicle can be both exciting and stressful. You’re excited to show off that new vehicle to your friends and family… but you’re also scared that you’re not going to get a quality automobile and the best deal you can.

It’s your lucky day! Here at TMTFCU, we can guide you through this somewhat scary process, and save you money while we’re at it! A smart consumer should go to the dealership with make, model, and price range in mind. The most important part of purchasing a vehicle is to do your research before you set foot in a car lot.

Stop by our location at 777 East Main St. Torrington, CT to get pre-approved for a new or used auto today!

Let your dealer know your credit union can meet all your needs when it comes to purchasing a vehicle!!!

If you are trading in a vehicle during your purchase, ensure you know the NADA trade in value of the vehicle. This is the resource most dealers will use to price what they are willing to offer you. If you are trading in a vehicle during the process from beginning to end, the NADA trade in value is crucial to know the true value of your trade-in.

It is your dealer’s job to show you the new or used vehicle on the lot in a way that is appealing to you. They will also present all the optional add-ons and trims. It is your job to know what you are getting.

STEP 1 - Come into the credit union to get pre-approved for your financing

The first step is to stop by TMTFCU where we are confident we can get you into a great payment with a rate to match! Tell us the payment that fits your budget, and we will do the rest! What better way to go car shopping then knowing your already approved within your budget?

This gives you the chance to know all of the facts when you begin shopping for your vehicle.

It also assists you at the dealership because dealers are less likely to let a customer who is pre-approved for a loan walk away. You will have more leverage in terms of the pricing of the vehicle.

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Apply online at: www.tmtfcu.org

Torrington Municipal & Teachers Federal Credit Union

The Elite Guide To Car Buying

If you are searching for a new or used vehicle, make sure you keep this handy step by step guide to car buying in your wallet when shopping at the dealers!

Print this pamphlet, cut on the dotted lines, fold and store in your wallet for quick and easy assistance while shopping for your new vehicle!

Still have questions? Please call Torrington Municipal & Teachers Federal Credit Union for answers to any question you may have!

We look forward to assisting you in the next step towards purchasing your new wheels!